## FOUR BASIC CONVERSATIONS

### personal assessment conversations

**Defined:** The conversations where automatic assessments emerge in a spontaneous way when a breakdown appears.

**Focus:** The aim of these conversations is to assess or explain the breakdown, but not take charge of it.

**Result:** The conversation is trapped or confined by the breakdown.

### conversations for action

**Defined:** The conversations that creates coordinated actions in relationship to the breakdown.

**Focus:** The aim of these conversations is to make something happen that will change the breakdown (loss of transparency).

**Result:** The conversation allows a person to face the consequences of the breakdown or to take charge of it directly.

### conversations about possibilities

**Defined:** The conversations that explore, speculate, or converse about possibilities that begin to take charge of the breakdown at hand.

**Focus:** The aim of these conversations is based on seeking new interpretations that may broaden the scope for prospective actions.

**Result:** The conversation creates opportunity for actions previously unseen as a result of innovation and creativity.

### conversations for possible conversations

**Defined:** The conversations that are taken to pave the way for the conversation for action we desire but are unable to have in the moment.

**Focus:** The aim of these conversations is to lead us away from the assessments that it is impossible to hold the desired conversation and leads us into the terrain of inventing ways to make the conversation possible.

**Result:** Create a space for us to hold conversations about why we cannot have a conversation or action or possibilities.